

BUSINESS INSURANCE

BREAK

OUT AWARDS

2020

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Northeast Region Winner

### **What attracted you to the insurance industry and why is it a great place to work?**

During and after my MBA, I was actively connecting with fellow alumni. As part of my outreach I connected with Karin Landry, the managing partner at Spring. Who was at the time, looking to bring in someone at an associate level role on the consulting side. Karin felt that my education and experience in finance and accounting, along with my work in the financial consulting space was a solid foundation for me to take on the captive space. My introduction to the industry was a matter of being at the right place at the right time. What attracted me to the industry then and continues to excite me today is the dynamic nature of the work and ability to have a lasting impact for both organizations and individuals. Developing solutions for unique problems is challenging and engaging.

An important aspect of this industry is the people, who always make themselves available to help, and are open to creative ways of thinking and problem solving. Why should younger candidates consider working in insurance?

### **The Industry**

is ideal for someone who is intellectually curious. My advice would be to not be scared to ask questions, because that's the only way to learn. Also, no one in the industry is an expert on everything; everyone's constantly learning. Finally, people always remember their good and bad experiences, so leave a good impression. Ensure that you follow up and follow through on your commitments. People have to be able to trust you will deliver on your promises.